



Case Study

*Materials Procurement
Ethanol Grain Processors, Obion, TN*

Project Scope

- Rail spur project was awarded a State economic development grant

Challenge

- Time. Coordination of the funding process proved complex and included a lengthy six month timeline
- Due to the nature of the project, track design and bidding process also required a six month timeline
- Materials necessary for the project had to be received immediately upon completion of bidding in order to meet an aggressive construction schedule

Solution

- ANTIOCH conducted an expedited competitive bid process for owner-furnished materials concurrent with track design and bidding
- Track materials were delivered prior to construction

Result

- By avoiding traditional “contractor-furnished” material practices, construction delays were eliminated and the project was completed on time.